

University of
South Wales
Prifysgol
De Cymru



Ramachandran International
Institute of Management
RIIM Pune

MBA GLOBAL

UNIVERSITY OF SOUTH WALES

Articulation Pathway delivered in partnership with RIIM, Pune

SPECIALIZATIONS (MBA Global)

**Financial Services | Operations & Supply Chain Management |
Sales & Marketing | People Management (HRM)**





Suraj Sir has 18 years in management education and corporate experience at Reliance, Tata, and Kotak, excels in branding, admissions, curriculum, and placements. A dual MBA and Ph.D. candidate, he combines academic excellence with strategic insight. Actively partnering with NGOs, his leadership fosters innovation, inclusivity, and student success, earning widespread recognition.

Prof. Suraj Sharma

Chairman | RIIM Pune

Ajit Sir, a Ph.D. in Marketing from DPU, combines over 25 years of expertise as a corporate trainer, Ph.D. guide, and published researcher. A passionate adventurer, he has scaled Mount Kilimanjaro and trekked Everest and Annapurna Base Camps. As Yuva Shakti's president, he empowers youth and drives societal transformation.

Dr. Ajit Sane

Campus Director | RIIM Pune



Rajender Sir, with 32 years in Maharashtra Police and Central Police Organizations has led anti-Naxal operations, managed anti-Enron agitations, and served as IGP Nagpur Range and Aurangabad Police Commissioner. As Director of Maharashtra Intelligence Academy, he enhanced trainer capacity. A decorated officer, he holds postgraduate degrees and excels in policy, research, and crisis management.

Mr. Rajender Singh IPS (Retd.)

Former Additional DGP (L & O), Maharashtra | Alumni, IIM-Bangalore | Chief Mentor, RIIM Pune

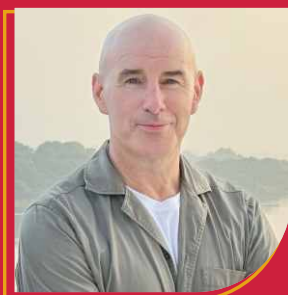
Maj Gen (Dr) Ajay Pal Singh is a distinguished Indian Army veteran and education leader with nearly four decades of strategic and operational leadership. He has commanded elite military formations, including during Operation Vijay in the Kargil conflict, and later in senior strategic missile and artillery roles. Academically accomplished with a Ph.D. and M.Phil in Education, Maj Gen Singh is known for his ability to mentor high-potential talent and foster cross-cultural learning environments. His exemplary service has been recognised with the Vishisht Seva Medal and three Chief of Army Staff Commendation Cards.

Maj Gen (Dr) Ajay Pal Singh, VSM (Retd.)

Former Addl. Director General Recruitment | Chief Adviser, RIIM Pune



Message From USW



Dr. Andrew Thompson is Head of Global Business, South Wales Business School, University of South Wales, where has responsibility for MBA programmes at the South Wales Business School. With the MBA Global, he leads on the extracurricular programme through which students are introduced to high profile guests from business and government and the MBA Global industry visits which support students in broadening their grounding in the UK business environment and culture. He specialises in the field of international affairs. He has published eight books, including Labour, Mobility, and Migration and Citizens and Nations. He holds a BA and PhD from Bangor University. He is also a Principal Fellow of the Higher Education Academy.

Dr. Andrew Thompson

Head Global Business | Faculty of Business & Creative Industries



Mr. Vishnu Dhanapal is the Regional Director at the University of South Wales, leading strategic partnerships, international recruitment, and articulation pathways across India. An alumnus of the University, he was awarded a fully funded Master's degree in Leadership and also served as a teaching faculty member. With nearly a decade of experience in the UK, Vishnu brings strong academic, recruitment, and industry expertise, having worked closely with USW teams and consulted for leading organisations and elite sports teams—driving student success and sustainable international collaborations.

Mr. Vishnu Dhanapal

Director | University of South Wales, UK



MBA Global – Articulation Pathway University of South Wales

University of South Wales has a unique approach to teaching through hands-on experience and partnerships with industry leaders. It prepares you for your chosen profession, and helps you become part of it before you graduate. Most courses also provide professional accreditations, giving graduates an additional competitive advantage. It's why 95% of USW graduates are in full-time work or further study within fifteen months of graduating. Educational programs at USW are certified by The Quality Assurance Agency (QAA), UK certified educational programs for high standards of teaching, learning, and research. University of South Wales is truly an International University with students from all over the Globe with over 4000 Indian Students.

Programme Structure

Year / Phase 1 (India – RIIM): Two USW core modules | **60 credits** (curriculum equivalent)

Year/ Phase 2 (UK – USW): **120 credits** including internship and capstone project



University of South Wales has been awarded the **QAA Quality Mark** for meeting/ exceeding UK expectation for quality & standards.

The Global Edge

Global
Syllabus

IELTS
Training

Budget
Friendly

Earn while
you learn

Internship
Opportunities

Best of National
& International
Faculties

MBA Global- Specializations

Financial Services

- Digital Finance & Innovation Management
- Digital Finance & Strategic Analysis

Operations & Supply Chain Management

- Strategic Operations & Supply Chain Management in a Global Context
- Transforming Supply Chains: Innovation, Sustainability, and the Future of Operations Management

Sales & Marketing

- Sales Strategy and Customer Value
- AI, Analytics & Smart Campaigns

People Management

- Human Resource Management and Digital Recruitment
- Strategic People Management

University of South Wales

- ✓ Established since 1913 as Public University.
- ✓ Top in Wales and 11th in the UK for helping graduate start-up businesses.
- ✓ Ranked 13th in student satisfaction for Business and Management studies. (Complete University Guide).
- ✓ Top in Wales for Marketing and Public Relations (Guardian University Guide 2024).
- ✓ No. 1 in Wales, for widening access each year.
- ✓ USW ranks top three in UK for graduate start-ups
- ✓ In 2025, USW was shortlisted in two categories at the Times Higher Education Awards: Outstanding Entrepreneurial University and Outstanding Support for Students
- ✓ In 2024, USW was shortlisted (Top 5) for THE University of the Year



MBA GLOBAL **COURSE STRUCTURE**

The course offers **Dual Specialization** and **Opportunities to intern internationally**. The details are provided below

Year/ Phase 1 – India (Delivered at RIIM)

60 USW Credits (Curriculum Equivalent)

Core Subject

- › Leadership and Organisational Transformation
- › Strategy and Value Creation
Delivery, assessment, and moderation are aligned with USW academic regulations.

General Management Certifications

- › Corporate Etiquette
- › Cross Culture Sensitivity
- › MS Excel
- › System Thinking

Additional Certifications & Skills

- › 50 Days Induction
- › 100 hrs Aptitude
- › Mock/GD/PI Training
- › 100 hrs Advance Excel
- › 10+ Industry Visits
- › 05 Live Projects
- › 50+hrs Mentoring
- › National Tours – GOA
- › State Tours – NSE Mumbai/Nashik
- › 04 Certifications
- › MS Office
- › Entrepreneurship
- › Digital Marketing
- › Based on your Specialization (Choose any One)
 - › Financial Risk Management
 - › Industrial Dispute : Laws and Way Forward
 - › Marketing 5.0 Tools and Techniques
- › IIM – Makeintern Certifications
- › English Language Preparation & Training
- › IELTS Training*

6 + Value Added Programs & Certifications*

Finance



Digital Marketing



X-culture



Six Sigma



SAP



Business Analytics



Advance Excel



AI



Business Research



Subjects Taught:

Global Marketing and Communications

Global Strategy and Decision-Making

Organisational Behaviour, HRM and Leadership

Strategic Financial Management

Our National & State Educational Tours**



* Certifications are indicative and are subject to change as per market demand & Hostel stay is compulsory for first year*

**As per Terms & Conditions

Year/ Phase 2- United Kingdom (University of South Wales)

120 CREDITS

Program Overview:

- › Work Placement
- › Specialist Pathway Options
- › Industry Projects
- › Learn from Business and Policy Leaders

Modules at USW

**Innovation,
Sustainability and
the Future Economy
(Core)**

**Two
Specialization
Modules**

**MBA Global
Internship**

**Capstone
Consultancy
Project**

Key Program Highlights

- › **Capstone Project:** Working in a student team you will prepare a report and actionable recommendations for a client using the tools, perspectives and theories studied in the course curriculum.
- › **Global Challenges:** Explore the main global mega-trends, driving forces and challenges for global business today, and the ways in which they impact on global business management and global value chains.
- › **Personal and Professional Skills Development:** This module offers an exciting opportunity to further develop your professional and employability skills via a series of practical skills workshops.
- › **Work Placement:** For your work placement module, you must choose between an external work-placement, an internal consultancy-based placement, an internal entrepreneurship-based placement or an internal online business simulation.
- › **Operations Management in the Digital Age**
This module will provide you with a critical understanding of operations management principles, practices, and methodologies and their adaptation in the digital age for enhanced operational and supply chain performance.

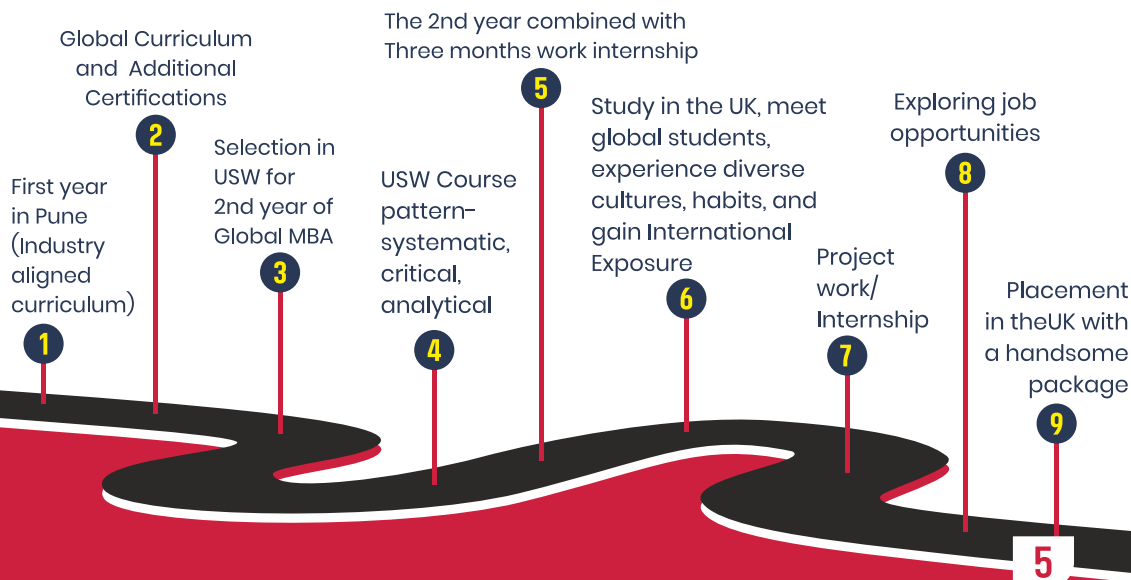
This MBA Global is built on a strong ethos of empowering managers and leaders to solve complex global business problems and developing professionals who will make a strategic difference in their organisation and global economy as a whole.



RIIM - USW Infrastructure



Journey of MBA Global Students



Careers, Visa & Fees

Career Outcomes:

Graduates progress into roles across consulting, strategy, operations, HR, marketing, and supply chain management.

Career Paths:

Business Analyst	HR officer
Operations Manager	Financial Planner
Business Development Manager	Supply Chain Manager
Investment Banking Analyst	Organizational Development Manager

Average Package:

£30,000 To £40,000

(*₹30LPA To ₹40 LPA)

Work Permit in the UK :

UK Graduate Immigration Route

Up to **18 months** post-study work opportunity.
No job offer or minimum salary threshold required.

Recruitment Partners:

Note:

- As per UK government guidelines students are allowed to work for **20 hrs part time in a week** while they are studying in UK.
- Visa / Air Ticket / Medical Insurance as per actual cost (Approx 2 lacs*).
- IELTS first attempt included in course fees.

➤    Loan Partner.

Timeline for Fee Payments

Particulars	Amount	Time Limit
Registration Fee	50,000/-	on receipt of offer letter
RIIM Fee	5,00,000/-	At the time of Reporting
USW Fee	GBP 7500 (INR 8.50 Lacs Approx*)	Before Commencement of USW Program

Please Note:

- Accommodation and food charges are subject to change in accordance with the Hostel Services Agreement.
(INR 4.0 Lacs to 4.5 Lacs per year approx).
- Air ticket as per actual cost.
- Visa, Insurance & Maintenance charges as per government rules of UK.

Eligibility Criteria for MBA Global:

- Bachelors in any field with a minimum aggregate of 60%.
- IELTS overall 6 and no band below 5.5 on the scale of 9 or equivalent.
- Get an English waiver if you scored 65% to 70% or above in HSC (12th Standard) English, depending on the board from which you studied.
- Valid Passport.





**Ramachandran International
Institute of Management
RIIM Pune**

Campus

Mantri Alpine, Bavdhan (Bk.), Above
Crystal Honda Showroom, Pune -
411021, Maharashtra

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+91 77200 60704/733

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www.riimpune.com

Kolkata

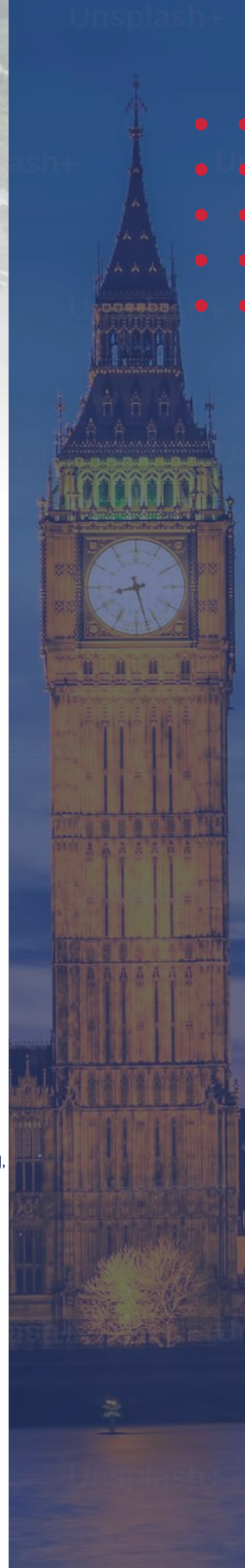
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Lucknow

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Mahanagar Extension, Lucknow, UP -
226006

P. +91 7720060707



Disclaimer-

RIIM delivers Phase 1 of the MBA Global under an articulation partnership.
The MBA Global degree is awarded by the University of South Wales, UK.

